

Contract #	3044991	Date Entered	09/22/17
Schedule Dates	09/26/17-10/02/17	Last Modified	09/22/17
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kelsey Reardon
Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal

Package Deal

Net Total

Sales Tax

Date:

Comments:

Commission %

15.00

\$2,036.25

\$11,538.75

ZNWS (ZNWS)		
By Broadcast Month	Spots	<u>Rate</u>
Oct. 2017	93	\$13,575.00
Grand Total:	93	\$13,575.00

Line Line T	Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
1.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	7A- 8A (EST)			1	1	1	1	i	4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/22/17
2.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	80 8A- 9A (EST)			1	1	1	1	į	4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/22/17
3.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	9A- 10A (EST)			1	1	1	1	i	4	\$200.00	\$800.00	ZNWS (ZNWS)		9/22/17
4.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	9:30A- 10A (EST)			1	1	1	1	i	4	\$100.00	\$400.00	ZNWS (ZNWS)		9/22/17
5.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	30 12P- 1P (EST)			1		1	1	i	3	\$100.00	\$300.00	ZNWS (ZNWS)		9/22/17
6.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	30 1P- 2P (EST)			1	1	1	1		4	\$100.00	\$400.00	ZNWS (ZNWS)		9/22/17
7.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	30 2P- 3P (EST)			1		1	1	-	3	\$100.00	\$300.00	ZNWS (ZNWS)		9/22/17
8.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	9A- 9:30A (EST)			1	1	1	1	i	4	\$200.00	\$800.00	ZNWS (ZNWS)		9/22/17
9.0 Normal Line /	SPOT	09/26/17-09/28/17	2	:3	30 3P- 4P (EST)			1	1	1		i	3	\$100.00	\$300.00	ZNWS (ZNWS)		9/22/17
10.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	50 5P- 6P (EST)			1		1	1		3	\$100.00	\$300.00	ZNWS (ZNWS)		9/22/17
11.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	60 6P- 7P (EST)			1	1	1	1	-	4	\$100.00	\$400.00	ZNWS (ZNWS)		9/22/17
12.0 Normal Line /	SPOT	09/26/17-09/29/17	2	:3	7P- 8P (EST)			1	1	1	1	i	4	\$200.00	\$800.00	ZNWS (ZNWS)		9/22/17
13.0 Normal Line /	News	09/26/17-09/29/17	2	:3	30 10P- 10:30P (EST)			1	1	1	1	1	4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/22/17

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Sales Office

Buyer Name

Phone/Fax

Account Types
Billing Type

CPE

WJLA/GJLA/EJLA

Weekly/Irregular

Local/Political Candidate Agency BRD

Dome,Liz

5613

Accepted-Agency/Advertiser:



Contract #	3044991
Schedule Dates	09/26/17-10/02/17
Advertiser	Ralph Northam for Virginia
Agency	Buying Time Media (1779)
Product	POLITICAL CANDIDATE (r
Brand	GOVERNOR/DEM (926535

Weekly/Irregular

Salesperson

Sales Office

Buyer Name

Phone/Fax

Account Types

Billing Type

CPE

09/26/17-10/02/17
Ralph Northam for Virginia Governor-D (116676)
Buying Time Media (1779)
POLITICAL CANDIDATE (ns) (1186)
GOVERNOR/DEM (926535)
HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Headline # Demo Order Type Normal Package Deal WJLA/GJLA/EJLA Commission % 15.00 Dome,Liz Commission \$2,036.25 Net Total \$11,538.75 5613 Sales Tax Local/Political Candidate Agency BRD

Date Entered

Last Modified

Entered By

CO-OP

09/22/17

09/22/17

No

Kelsey Reardon

 ZNWS (ZNWS)

 By Broadcast Month
 Spots
 Rate

 Oct. 2017
 93
 \$13,575.00

 Grand Total:
 93
 \$13,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo T	u W	e Th	Fr Sa	Su Sp	pots	Rate	Total	Station	Comments	Entere
14.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	0 7A- 8A (EST)		1					1	\$250.00	\$250.0	0 ZNWS (ZNWS)		9/22/17
15.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	0 8A- 9A (EST)		1	i	1 1	1 1		1	\$250.00	\$250.0	0 ZNWS (ZNWS)		9/22/17
16.0	Normal Line / SPOT	09/27/17-09/29/17	2	:30	0 4P- 5P (EST)			1	1	1		3	\$100.00	\$300.0	0 ZNWS (ZNWS)		9/22/17
17.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 7P- 7:30P (EST)			i		1		1	\$200.00	\$200.0	0 ZNWS (ZNWS)		9/22/17
18.0	Normal Line / SPOT	09/26/17-09/28/17	2	:30	0 11:30P- 12A (EST)		1	1	1			3	\$100.00	\$300.0	0 ZNWS (ZNWS)		9/22/17
19.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 10P- 11P (EST)		1	1	1 1	1		1	\$175.00	\$175.0	0 ZNWS (ZNWS)		9/22/17
20.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 11P- 12A (EST)			i		1		1	\$100.00	\$100.0	0 ZNWS (ZNWS)		9/22/1
21.0	Normal Line / SPOT	09/26/17-09/28/17	2	:30	0 12A- 12:30A (EST)		1	1	1			3	\$100.00	\$300.0	0 ZNWS (ZNWS)		9/22/17
22.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 7:30A- 8A (EST)				1 1	1		1	\$150.00	\$150.0	0 ZNWS (ZNWS)		9/22/17
23.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 7:30A- 8A (EST)			i	1 1	1		1	\$150.00	\$150.0	0 ZNWS (ZNWS)		9/22/17
24.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 10A- 11A (EST)			i		1		1	\$100.00	\$100.0	0 ZNWS (ZNWS)		9/22/17
25.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 12P- 1P (EST)					1		1	\$100.00	\$100.0	0 ZNWS (ZNWS)		9/22/17
26.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	0 12P- 1P (EST)					1		1	\$100.00	\$100.0	0 ZNWS (ZNWS)		9/22/17
27.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	0 9A- 10A (EST)		1			1 1		1	\$200.00	\$200.0	0 ZNWS (ZNWS)		9/22/17

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:



Contract #	3044991
chedule Dates	09/26/17-10/02/17
dvertiser	Ralph Northam for Virginia Governor-D (116676)
gency	Buying Time Media (1779)
roduct	POLITICAL CANDIDATE (ns) (1186)
rand	GOVERNOR/DEM (926535)

Weekly/Irregular

Salesperson

Sales Office

Buyer Name

Phone/Fax

Account Types

Billing Type

CPE

Buying Time Media (1779)

POLITICAL CANDIDATE (ns) (1186)

GOVERNOR/DEM (926535)

HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA

Dome,Liz

/ Commission

5613

Local/Political Candidate Agency BRD

Date Entered

Last Modified

Entered By

09/22/17

09/22/17

Normal

15.00

Date:

Comments:

\$2,036.25

\$11,538.75

No

Kelsey Reardon

ZNWS (ZNWS)		
By Broadcast Month	Spots	Rat
Oct. 2017	93	\$13,575.00
Grand Total:	93	\$13,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu We	Th Fi	Sa	Su Sp	nts R	ate	Total	Station	Comments	Entered
28.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	9:30A- 10A (EST)		1	į		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
29.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	12P- 1P (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
30.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	1P- 2P (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
31.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	2P- 3P (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
32.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	3P- 4P (EST)		1	į		<u> </u>		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
33.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	4P- 5P (EST)		1	i		<u> </u>		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
34.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	5P- 6P (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
35.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	6P- 7P (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
36.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	5P- 6P (EST)			i		<u> </u>	2	2	\$150.00	\$300.0	00 ZNWS (ZNWS)		9/22/17
37.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	7P- 8P (EST)					1 1	1	1	\$200.00	\$200.0	00 ZNWS (ZNWS)		9/22/17
38.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	9:30P- 10P (EST)			i		1 1	1	1	\$250.00	\$250.0	00 ZNWS (ZNWS)		9/22/17
39.0	Normal Line / News	10/02/17-10/02/17	2	:30	10P- 10:30P (EST)		1	i		<u> </u>		1	\$250.00	\$250.0	00 ZNWS (ZNWS)		9/22/17
40.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	11:30P- 12A (EST)		1	i		1 1		1	\$100.00	\$100.0	00 ZNWS (ZNWS)		9/22/17
41.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	10P- 11P (EST)			-		1 1	1	1	\$150.00	\$150.0	00 ZNWS (ZNWS)		9/22/17

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Brand	GOVERNOR/DEM (926535)	Demo	

HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Local/Political Candidate Agency BRD

WJLA/GJLA/EJLA

Weekly/Irregular

Dome,Liz

5613

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

Normal

15.00

\$2,036.25

\$11,538.75

ZNWS (ZNWS) By Broadcast Month Oct. 2017	<u>Spots</u> 93	<u>Rate</u> \$13,575.00
Grand Total:		
Gianu Iotai:	93	\$13,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPV	/ Mo	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
42.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	11P- 11:30P (EST)					i		1	1	\$100.00	\$100.	200 ZNWS (ZNWS)		9/22/17
43.0	Normal Line / SPOT	10/02/17-10/02/17	2	:30	12A- 12:30A (EST)		1	i	1 1			i	1	\$100.00	\$100.	00 ZNWS (ZNWS)		9/22/17
44.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	12A- 1A (EST)			1	1 1			1	1	\$50.00	\$50.	200 ZNWS (ZNWS)		9/22/17
45.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	1P- 1:30P (EST)						1		1	\$100.00	\$100.	200 ZNWS (ZNWS)		9/22/17
46.0	Normal Line / SPOT	09/30/17-09/30/17	2	:30	2P- 2:30P (EST)			i	1 1	i	1	i	1	\$100.00	\$100.	00 ZNWS (ZNWS)		9/22/17
47.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	7A- 7:30A (EST)			i	1 1	i		1	1	\$175.00	\$175.	200 ZNWS (ZNWS)		9/22/17
48.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	8:30A- 9A (EST)					i		1	1	\$125.00	\$125.	200 ZNWS (ZNWS)		9/22/17
49.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	9A- 9:30A (EST)				1 1			1	1	\$100.00	\$100.	200 ZNWS (ZNWS)		9/22/17
50.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	11A- 11:30A (EST)			1				1	1	\$100.00	\$100.	00 ZNWS (ZNWS)		9/22/17
51.0	Normal Line / SPOT	10/01/17-10/01/17	2	:30	12P- 1P (EST)				1 1			1	1	\$100.00	\$100.	OO ZNWS (ZNWS)		9/22/17
				'	C	ONF	IRN	/IAT	1OI	V C	ON	TRA	ACT				•	
rented-A	gency/Advertiser:			Date:	Accepted	Ctation								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Salesperson

Sales Office

Buyer Name

Phone/Fax

Account Types

Billing Type

CPE